

25 - 27 NOVEMBER 2015

VIETNAM EXHIBITION & FAIR CENTRE (VEFAC), HANOI

Your route to VIETNAM'S NO.1 INTERNATIONAL WATER SUPPLY, SANITATION, INDUSTRIAL WASTEWATER TREATMENT & PURIFICATION EVENT

CO-LOCATED EVENT :







www.vietwater.com

VIETWATER 2015 provides the perfect platform to:

- Launch your latest water innovations.
- Conduct market research.
- **Develop** your market strategy.
- Establish and strengthen your supply chain by meeting existing and prospective partners.
- Network and position your brand within the industry.

• Showcase and sell your solutions to senior end users from the private and government sectors as well as the installation and consultant community.

Book your stand today with special rates for those who book on-site!

As part of the Southeast Asia's leading series of water events, VIETWATER 2015 brings together water industry professionals and experts throughout the ASEAN region.

About VIETWATER 2015

Following the success of the water series, the 7th edition of VIETWATER 2015 is set to take centre stage when it attracts more than **9,000** trade visitors and industry professionals at the **Vietnam Exhibition & Fair Centre (VEFAC)**, 148 Giang Vo, Hanoi, Vietnam from **25 - 27 November 2015**.

VIETWATER 2015 provides an excellent platform for companies to showcase their latest and cutting-edge water technologies and innovations beyond the Southeast Asian region and at the same time, actively engage with a receptive audience of industry buyers and decision makers to build network and capitalise profitable business partnerships. Without a doubt, this is the place to increase your brand exposure.

Please complete and fax to +84 4 6282 3771 or +84 8 5401 2717

Market Update - Hanoi

Among 107 industrial zones with a total planned area of nearly 3,200 hectares in Hanoi, only 42 clusters have been put into operations and out of these, only 25 clusters have wastewater treatment system planning. To date, Hanoi has only 7 industrial clusters with centralised wastewater treatment systems that meet the national standards.

The city is targeting construction of wastewater treatment systems in 7 industrial clusters in 2014. However, up until now, no centralised wastewater treatment system for industrial clusters has been completed.

For 2015, Hanoi targeting Industrial Parks having an integrated infrastructure, centralised wastewater treatment stations and solid waste treatment systems. They are determined to achieve 100 percent of centralised wastewater treatment systems in the long term.

According to the Hanoi People's Committee, the city will have some preferential and incentive policies to support investment projects:

- Organisations and individuals who invest in new construction, renovation and upgrading of water supply stations in rural areas will get the preferential policies on land.
- Organisations and individuals who have income from management and operation of water supply will get tax incentives.
- Enterprises will also receive preferential credit loans under the current regulations of the Government and loans from the Investment Fund for Development of the city, funds from international organisations and support from the city's budget.



www.vietwater.com

E: toan.ho@ubm.com